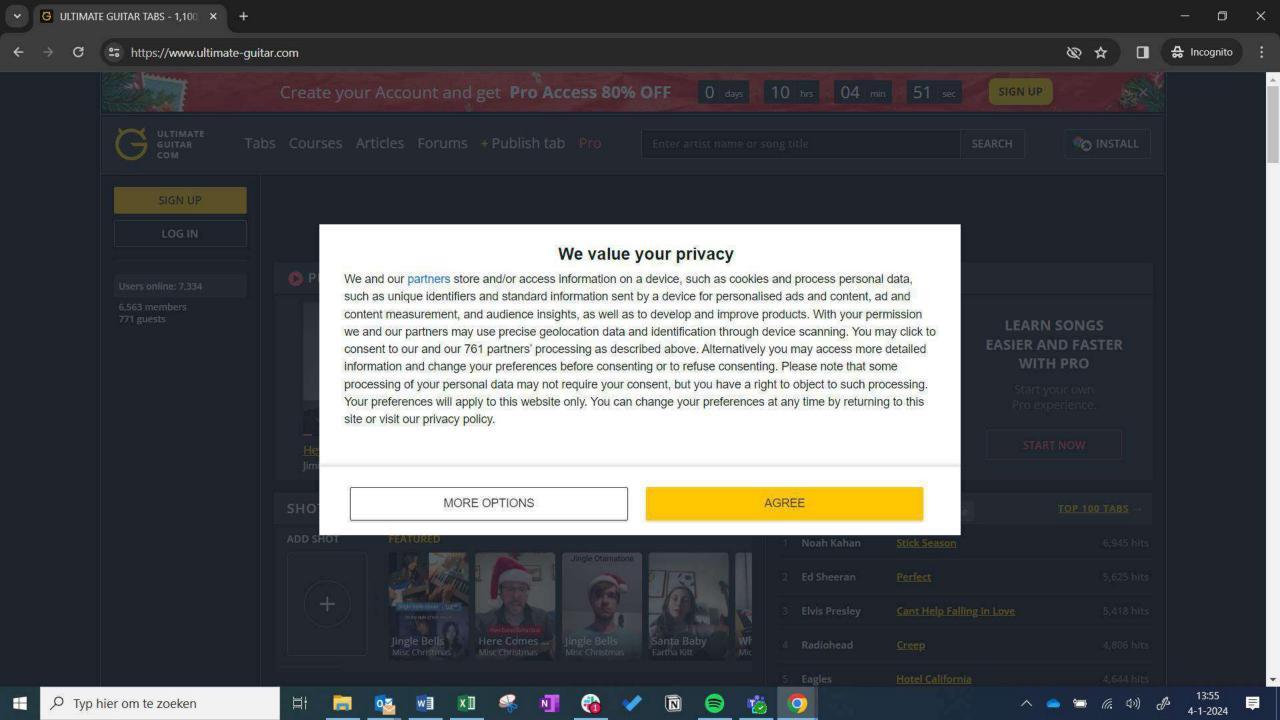


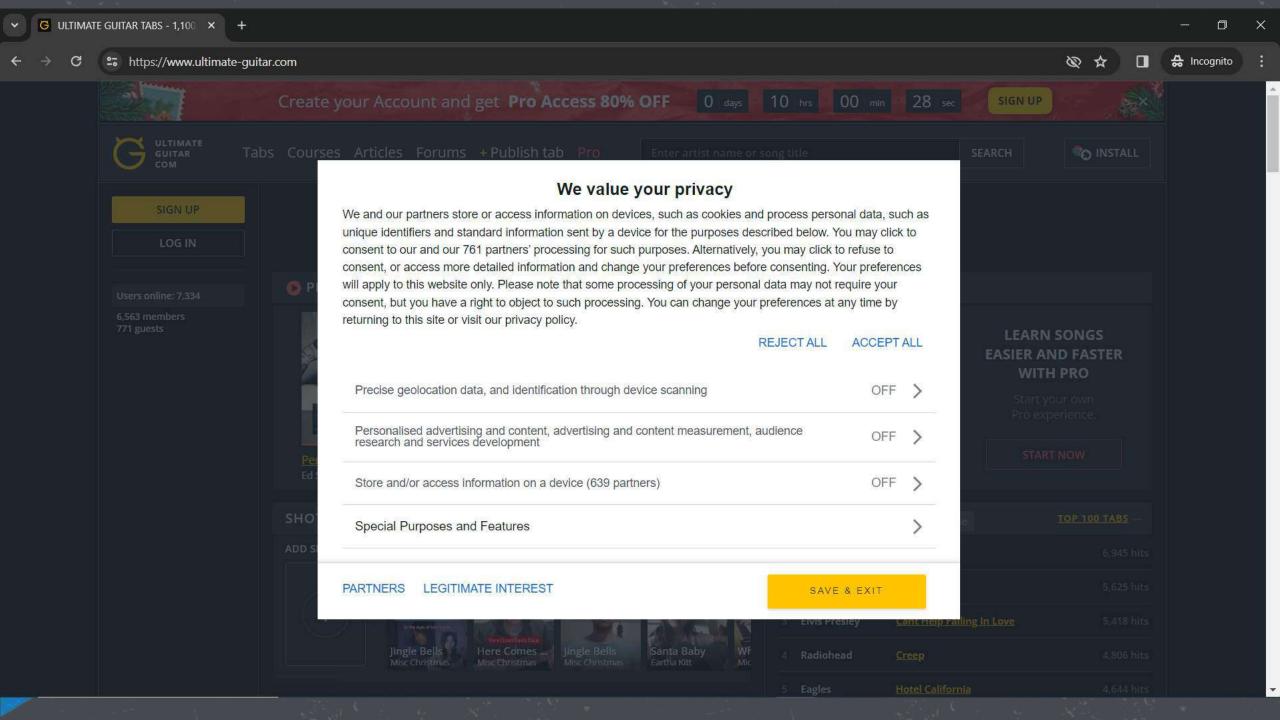


Stefan Oude Wesselink
Sales Manager & Co-Founder
Opt Out Advertising



#### optout



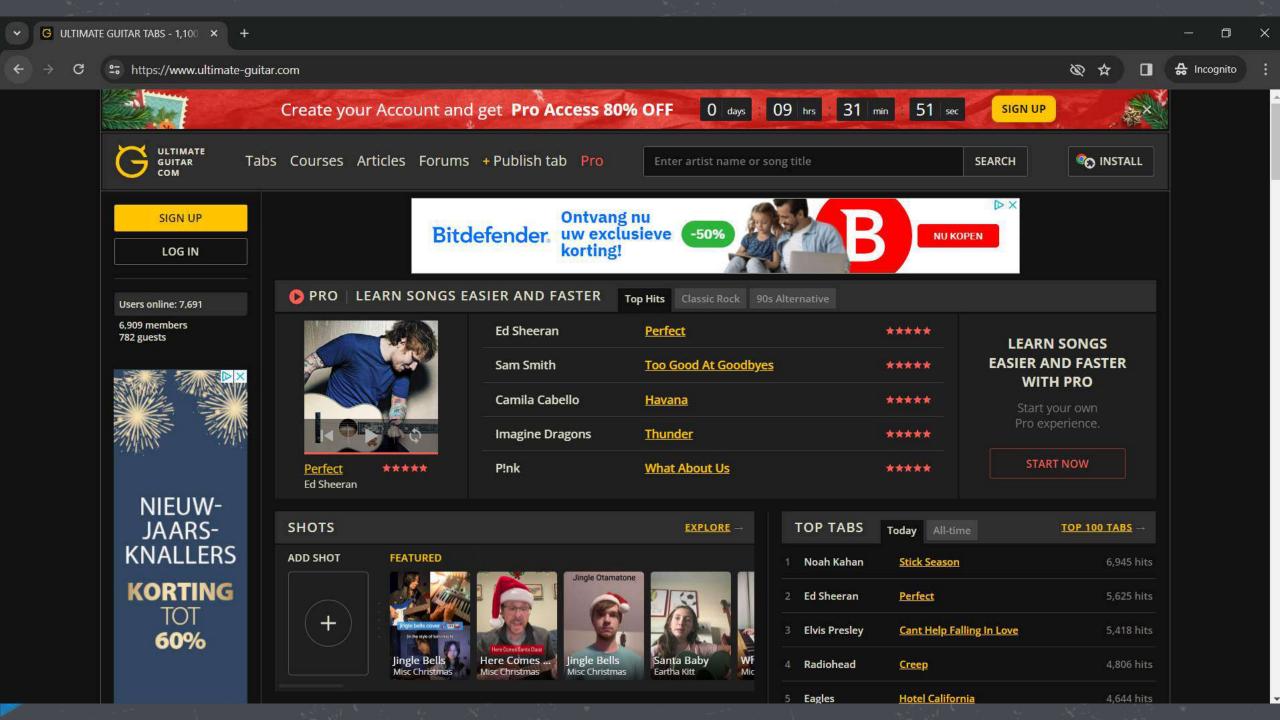


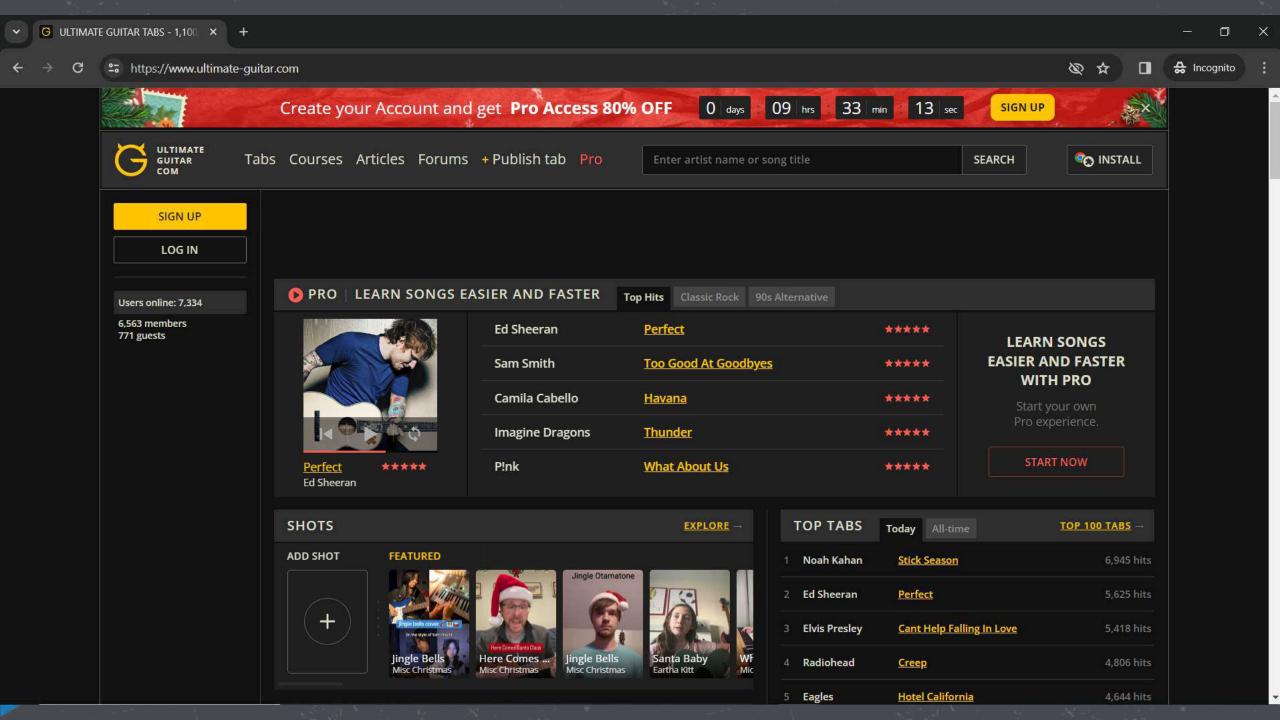
#### Review and set your consent preferences for each partner below. Expand each partner list item for more information to help make your choice. Some personal data is processed without your consent, but you have the

right to object.

opt out

Tight to diject.	REJECTALL ACCEPTALL	adality GmbH	ON				
: Таррх	ON >	100-491 (100-100) (100-10)			Adkernel LLC	ON	>
1020, Inc. dba Placecast and Ericsson Emodo	on >	ADARA MEDIA UNLIMITED					>
1Agency	ON >	adbility media GmbH	ON	>	Adloox SA		
1plusX AG	ON >	ADCELL   Firstlead GmbH	ON	>			>
2KDirect, Inc. (dba iPromote)	50000 70	AdColony, Inc.	ON	>	ADMAN - Phaistos Networks, S.A. admetrics GmbH		>
		AddApptr GmbH	ON	>	Admixer EU GmbH	ON	/7.5
33Across		AdDefend GmbH	ON	>	Admo.tv (Clickon)		
360e-com Sp. z o.o.		Addrelevance			Adnami Aps	ON	- 88
3Q nexx GmbH		AdElement Media Solutions Pvt Ltd			Adnami Aps adnanny.com SLU		>
42 Ads GmbH	ON >	Adevinta Spain S.L.U.			Admuntius AS		
6Sense Insights, Inc.	ON >	Adform					>
A Million Ads Ltd	on >	40.7			Adobe Advertising Cloud		)
A.Mob		AdGear Technologies, Inc. Adhese			Adobe Audience Manager, Adobe Experience Platform		۱ >
Aarki, Inc.	on >				Adpone SL		>
AAX LLC	on >	adhood.com	ON	>	adQuery	ON	>
Accorp Sp. z o.o.	ON >	Adikteev	ON	>	AdQuiver Media SL	ON	>
Active Agent (ADITION technologies AG)		ADITION technologies AG	ON	>	ADRENALEAD	ON	>
AcuityAds Inc.		ADman Interactive SLU	ON	>	adrule mobile GmbH	ON	>
Ad Alliance GmbH		adMarketplace, Inc.	ON	>	Adserve.zone / Artworx AS	ON	>
ad6media		AdMaxim Inc.			ADSOCY	ON	>
					Adsolutions BV		>
Adacado Technologies Inc. (DBA Adacado)	UN >	Admedo Technology Ltd	ON	>		35.5	





#### optout



Source: ISBA Programmatic supply chain transparency study, May 2020

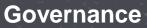


#### A privacy first world











**Technology** 

#### What do we do with video?













An alternative for cookies isn't directly a solution for non-consented inventory

A solution for non-consented inventory is directly a solution for the cookieless era



# Privacy is to the digital age what product safety was to the Industrial Age

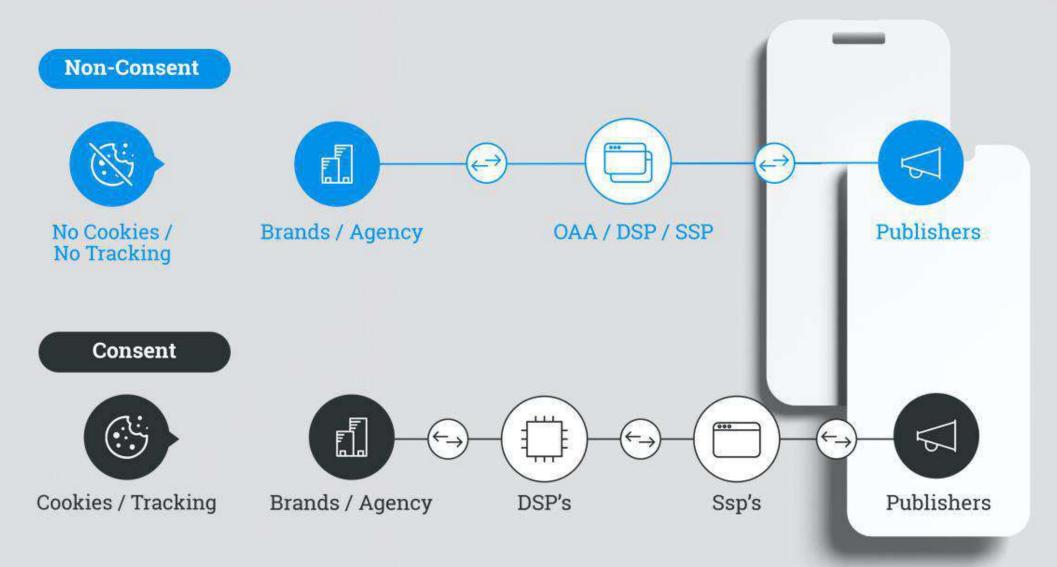
- As an online publisher you can set an example in securing the privacy of your visitors
- As an advertiser you can make the deliberate choice to be on the forefront of the new way of advertising

#### The advertising ecosystem

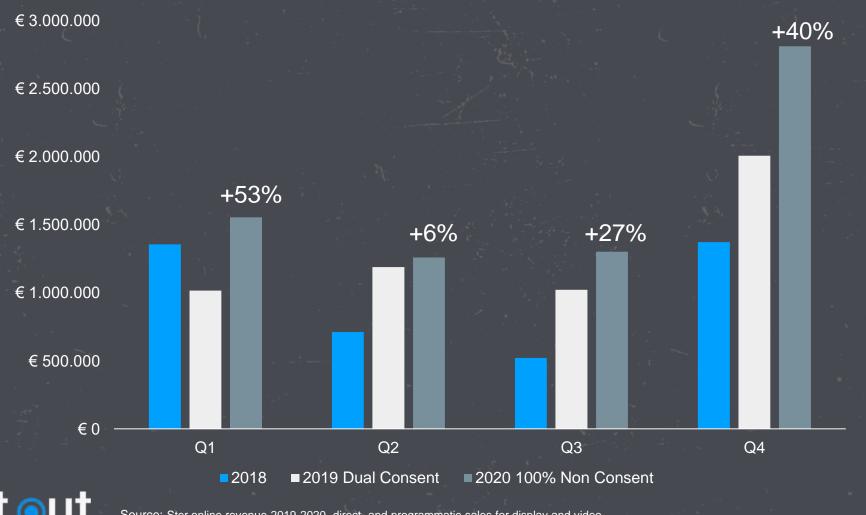
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opt out

#### when the user doesn't want to be tracked



#### Ster +32% revenue increase with consentless inventory







Source: Ster online revenue 2019-2020, direct- and programmatic sales for display and video

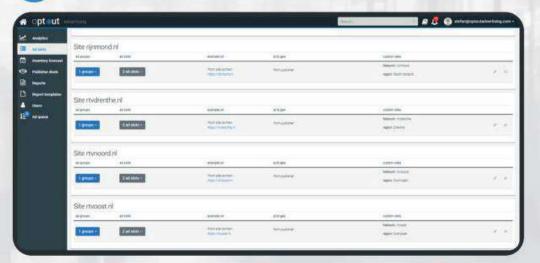
### Hoe ABN AMRO impactvol adverteert zonder gebruik van persoonsgegevens

ABN-AMRO | Optout

De privacyvriendelijke techniek achter de plaatsing



2. Privacyvriendelijke Adtag & Adslot

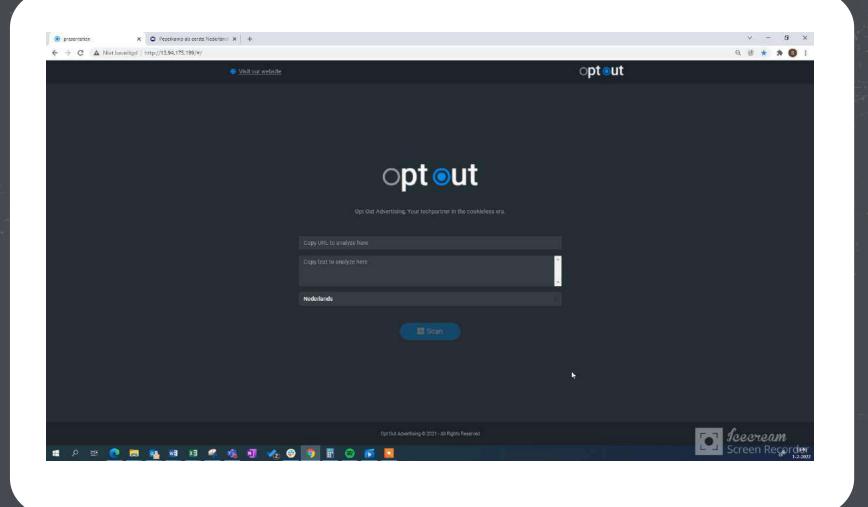


3. Rehosted creaties binnen Opt Out infrastructuur









#### opt out

#### Non-consent inventory enthousiasts



#### nederlandsdagblad



#### **Key Take-Outs**

- 1. Be 100% compliant in the whole chain
- 2. Unlock additional revenue for publishers
- 3. Great user experience
- 4. Monetize inventory while respecting users' privacy
- 5. Tap into a completely **new audience** for advertisers: the privacy conscious individuals





## Thank you

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+31 (0)612745308

